NousPratIT

Company Profile

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NousPratIT is a dynamic Greek company that provides Solutions, Development & Implementation in IT. Founded by professionals with over 20 years of experience in information technology and background in the areas of Gaming, Sales, Services, Project Management, and Business Development.

We're a reliable partner, focused on delivering business value to our customers.

Our highly qualified team of experienced engineers, consultants and project managers is ready to create any complex solution and software development and provide it just in time.

Our Goal

Our goal is to provide added value to the business and staff of each client and create a relationship of respect and trust.

This is done through comprehensive coverage of every need and its specific characteristics.

- With in-depth knowledge of **Business Practices** and Procedures
- By providing **the right solutions** that perfectly meet each specific need.
- With the support of our team of experienced consultants who have **knowledge**, **talent** and **experience**.
- With research and **innovative solutions** that create real benefits for businesses.

Our Values

- Flexibility and Adaptability
- **Commitment** to excellence
- Customer Oriented Approach

Our Advantages

- Deep understanding of business needs and ways of satisfying them.
- Partnerships with Major Greek and foreign companies which have a wide range of solutions and long experience in key areas.
- Provision of Specialized Services for Consultancy, Architectural Design, Analysis, Integration, Implementation and Testing.

- Independence - Flexibility. Emphasis is placed on analysis of the needs and priorities, of each business. The optimal solution is then selected and guaranteed by NousPratIT.

- Project Implementation Methodology. For the Implementation of projects, we rely on known methodologies tailored to the specific needs of each Project / Client.

Our Expertise

- Business Process Management

- Java Dev.

- SOA / ESB / BPM Senior Services

- .NET, OFFICE 365, SharePoint

- Design, analysis and Implementation of SOA based architecture solutions

- Sales Force Automation

- Asset Management / Work Force Management / Service / Maintenance

- Customer Relationship Manager

- ERP – Financial / Commercial Management

- E-shop / Web Applications

- QA Services / Game Development

- Knowledge Management

- Point Solutions Hospitality / Marketing

Key Features

No.	Key Features of NousPratIT
1	One of the few companies that collaborates and has gained significant expertise **on IBM, Oracle, and Microsoft products**
2	The company's staff has very profound and important expertise in both **Microsoft (.NET)** and **Java** technologies, which is not a feature that many companies have
3	It is the only company in Greece that has significant Know-How and certified Consultants in **the IBM MAXIMO product**. This product is considered the best in the world, having the most installations in the world in the fields of **Asset Management, Facilities Management and Managing Construction and Construction Companies**
4	NousPratIT has created standard solutions based on IBM MAXIMO product for Industrial Equipment Maintenance and Vendor Assessment Solution
5	Cooperates, with **Saleforce**, (in Certification process) / Worldwide Leader Company in Sales / Service / Marketing
6	Cooperates with **Entersoft**, No1 company in Greece in ERP / CRM solutions. Has certified Consultants and many active installations
7	NousPratIT is knowledgeable and supports **Microsoft SharePoint** installations, one of the most robust process automation and document management solutions
8	NousPratIT has developed an important team of **Application Testers** working in large installations in Manual and Automated Testing. Testing is a promising and growing field in the IT sector
9	NousPratIT has developed a proprietary solution **for managing business cards**, based on Microsoft Cloud and is installed and operating
10	NousPratIT has very experienced developers and Consultants with advanced Project Management capabilities. As a result we are subcontractors for the development and support of new products and solutions of companies that hold a dominant position in the Greek market
11	Above all, NousPratIT is a company that aims to innovate, produce and share knowledge, rely on people who become better every day and evolve along with the company

Solutions

ENTERSOFT BUSINESS SUITE

Entersoft Business Suite® is a comprehensive

and integrated business software suite for

ERP, CRM, Retail, Mobile, E-Commerce and Business Intelligence applications.

With **Entersoft Business Suite**® you can

- Automate Corporate Operations
- Streamline Processes
- Optimize Costs
- Empower Timely, Effective and Informed Decisions

An ample Business Software to support your business plans and strategic growth. Contemporary, scalable and flexible empowers quick and effective response to change, enhancing your competitive advantage.

Entersoft Business Suite® supports multi-company and multi-dimensional organizations in a single database. Get unified **Dashboard Reports** and **B.I. Analytics** from a single source of truth for the entire organization, real time in no time.

Entersoft Business Suite® is ideal for large and medium sized enterprises as well as group of companies who wish to convert advanced technology into competitive advantage.

IBM Maximo®

Work Management

- Job plans for recurring tasks captures best practices and procedures
- Preventive/Predictive/Recurring Maintenance.
- Manage labour, skills, qualifications
- Mobile enablement for better point of failure data collection

Planning and Scheduling

- Visual Scheduling and Assignment tools ensures assignment of the right person, with the right skills
- Resource Optimization with visibility to Assets, Location, Material and Tools availability.
- Drag-and-drop team assignments accelerates schedule optimization.

Asset Management

- Location / Function, work, and cost history
- Location and equipment hierarchies and networks
- Roll-up costs across systems, subsystems, service and locations
- Asset Modelling, Spare Parts, Attributes, Meters and Attached Documents with logical inclusion downstream
- Asset Safety Hazard elimination and LOTO capabilities

Health Safety Environment

- Standardize HS&E practices and Integrate these practices with day-to-day operations management.
- Operators log through management of change to risk assessment as well as the traditional incident management, Investigation and correction.
- Planning for hazard identification, risk assessment, and risk control.

Supply Chain

- Manage inventory across storerooms and sites for better visibility and shared part usage
- Inventory optimization and planning tools help stock the right level of inventory to meet demand.
- Eliminate costly off-contract buying by establishing approved vendors and contracts.
- Associate Service Level Agreements to contracts to monitor vendor performance.
- Comprehensive functionality to fully manage receipts, inspections and vendor payments.
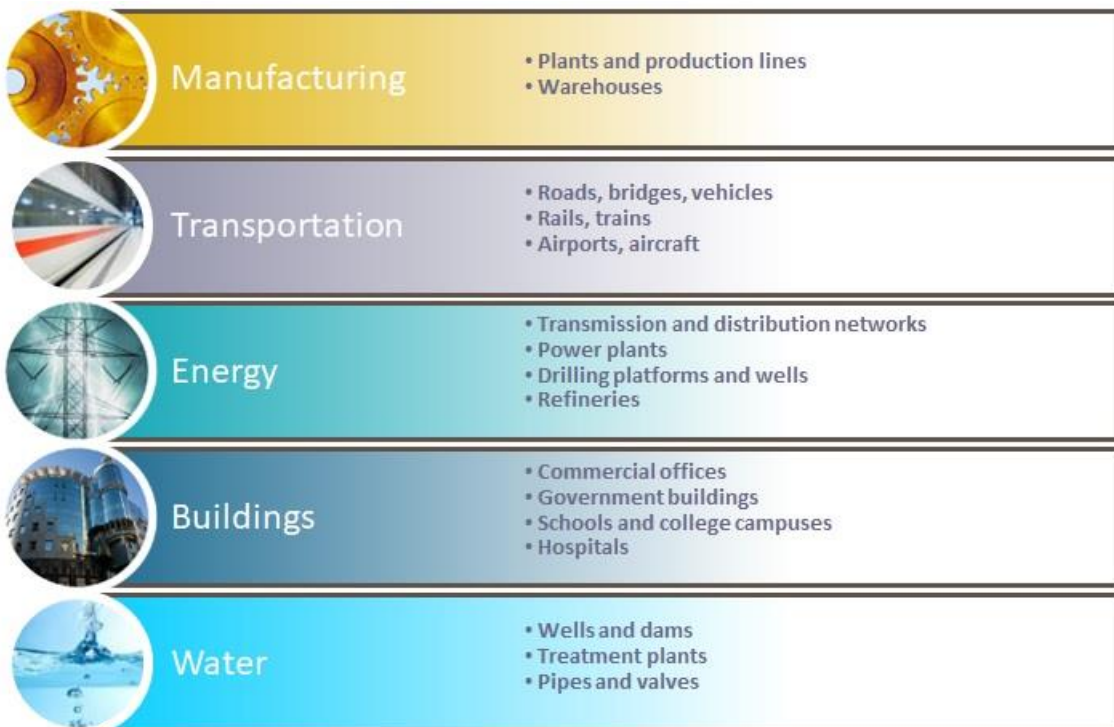
Analytics

- Descriptive, Predictive and Prescriptive Analytics
- Maximo Business Intelligence Packs Targets Power Users and their skill set providing a very effective combination in analyzing Maximo data
- Built on industry-leading Cognos business intelligence software

IBM Maximo® Asset Management

IBM Maximo® Asset Management Industry Solutions are configured for a specific industry and its type of assets. Information capturing and data flow between various modules are specific to an Industry.

Who uses Maximo®?

- 11 of the 12 largest **PHARMACEUTICALS** companies

- 7 of the 10 largest **AUTOMOTIVE** companies

- 8 of the 10 largest **OIL & GAS** companies

- 11 of the 20 largest diversified **UTILITY** companies

- 9 of the 15 busiest **AIRPORTS**

- 6 of the 10 largest **ENERGY** companies

IBM Maximo® Facilities Management

Maximo® Accelerator for Facilities Management

Optimize energy use and operations performance across your

facilities with a combination of software, services, and analytics.

NousPratIT will customize Maximo® Accelerator to meet the organization's needs, so we start from you!

Facilities & Space Management

Monitor all locations and facilities from your customized dashboard.

Real Estate Management

Properties and buildings are managed with real time reporting.

Environmental Sustainability

Manage the environmental footprint of all properties.

Capital Management

Define, plan, and monitor all activities required to create and maintain capital assets.
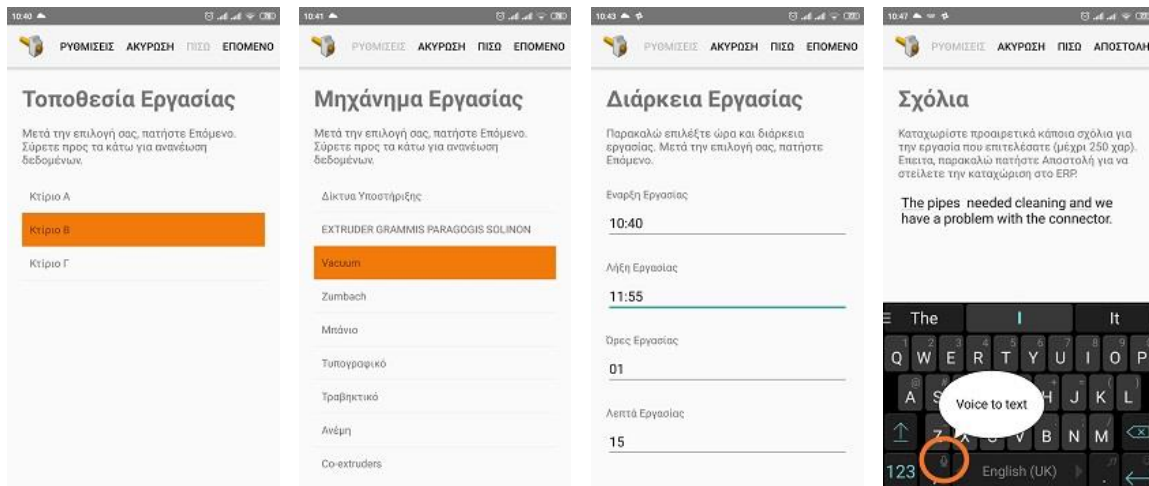
Project Management

Ensure successful project management of all facility management activities.

Get access to data from all asset sensors using the latest IoT Technology and ensure meaningful reports reach the right people.

Mobile Application (designed by NousPratIT)

- A Custom mobile application integrated with IBM Maximo®.
- Designed and implemented for a Greek company, to allow their service technicians the flexibility, ease and simplicity of executing Work Orders in the field.

Microsoft

Our team of Microsoft Experts deliver custom

applications based on Microsoft Services and products, for your business. If your business

needs a new Custom Platform, Azure Services, Collaboration tools and other Business

Solutions, speak with us.

Microsoft .Net

- Languages: C#, Visual Basic.

- **Platforms**: Desktop (WinForms + WPF), Web (ASP.NET, ASP.NET MVC, ASP.NET .Core, ASP.NET MVC .Core, ASP.NET Web Api, ASP.NET Web Api .Core), UWP (Universal Windows Platform), Android (Xamarin, PhoneGap).

- **Frameworks**: .Net Framework 2.x – 4.7.1 (Latest), .Net Core 1.x - 2.1 (Latest), Entity Framework, Entity Framework .Core, Unity (Dependency Injection), MEF (Microsoft Extensibility Framework).

- **Cloud Services**: Microsoft Azure, Microsoft Office 365, Microsoft SharePoint 2013-2016 (On-Premise, On-Line).

Microsoft Applications

- Microsoft Visual Studio, Microsoft Visual Studio Code.

- Microsoft Office (On-Premise), **Office 365** Microsoft (On-Line).

- Microsoft **SharePoint** 2013-2016 (On-Premise) , Microsoft SharePoint **On-Line**.

- Microsoft Dynamics CRM (On-Premise, On-Line).

- Microsoft Flow.

- Microsoft SQL Server.

- Microsoft Analysis Server.

- Microsoft Reporting Services.

- Microsoft Cognitive Services (Microsoft Azure).

Our Services

Our team has deep expertise in industries such as: **Finance, Media, Logistics, and Information Technology** and our main focus areas are **Telecom and E-commerce**. This allows us to fully understand all the demands of companies operating in such spheres and offer them right solutions.

The main goal of **NousPratIT** is to provide its customers a full range of software development services. We can create the solution from scratch, customize it in order to fulfill needs of your organization, develop a product or a business application, integrate the system into existing environment, and offer quality assurance services.

NousPratIT Services every Business needs

- **Project Management**
- **Business Process Analysis**
- **Parametrization of well-known Business Applications**
- **Custom Software Development**
- **Web and Mobile Software Development Enterprise**

- **Software Development Product**
- **Public and dedicated Cloud Solutions**
- **IT and Network Managed Services**
- **Maintenance and Support**
- **Automated and Manual Testing Services**

IT and Cloud Services

All your IT Infrastructure at one place. NousPratIT provides and supports a plethora of IT and Cloud services, to make things easy, safe and secure.

Chose all or combine a selection of the following:

IT Services

- Desktop Care

- EndPoint Protection

- Service Desk

- Web Security

- User Support

- Network Support

- Anti-X

- Service Desk (24x5) , (24x7)

Cloud Services

- Endpoint Encryption

- Proactive ID Monitoring

- Managed DNS (2 domains)

- Server Support (Up to 4 servers)

- Backup (up to 5TB)

- Annual Vulnerability Scan

- Spam and Virus Filtering

Our Products

Our development team designs, develops and implements cloud enterprise business solutions, desktop applications, mobile applications and various custom products for specific customer needs. Some of the products developed include:

Cloud applications based on Synapsis Engine Platform

- Cloud enterprise solutions based on our fully customizable platform that supports B2B, B2C B2B2C activities, hosted on Microsoft Azure Ecosystem.
- Support for multilingual, multigroup, multicompany and multiuser.
- Role based authorization with user permissions and feature sets.
- Module based extensibility and customization.
- Cross platform integration with many platforms.
- Applications are responsive and mobile-ready.
- State-Of-The-Art security and authentication model.

Business Card Recognition Software

- Desktop application that automatically transfers Business Card information to the company CRM contacts system.
- Seamless, easy, data entry to suitable for businesses that collect large amounts of business cards at events.

Mobile Application for Work Order on-site

- Custom mobile application integrated with IBM Maximo®.
- A worker can register his work on site easily with a workflow wizard that guides him and integrate work order data back to IBM Maximo®.

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Indicative Covered Markets

FACILITIES SERVICES

- ERP – Financial Management

- Customer Relationship Manager

- ERP – Project Costing

PHARMACEUTICALS

- ERP – Financial Management

- Sales Force Automation

- Asset Management

- Marketing applications

INDUSTRIALS

- ERP – Financial Management

- Sales Force Automation

- Asset Management

- Maintenance

- Facilities Management Solution

TELECOMS

- Integration Services using Oracle and IBM technology

- SharePoint and 365 Professional Services

- Knowledge Management Solutions

HOTEL OFFERING

- Web Apps

- Campaigns, Customer Experience Solutions

REAL ESTATE

- Financial and CRM Management

- Asset and Property Management

Indicative Customers List

No	Company Name	Product/ Service	Project Description
1	Gaming Company	UAT	Instant Win Games Development Development of Slot Games QA Gaming Services
2	Pipework's Company	Website, CRM, ERP	Development, Deployment and Support of Information System managing company's Business, Financial and Production aspects, ERP / CRM. Company Web Site.
3	Retail Company	IBM Maximo®	Documentation and Modelling of business processes and procedures regarding customers' orders in a big electrical appliances Retail Chain
4	IT Integrator	Consultant	Provision of IT services during the Design stage of the new Payroll Information System
5	Rental Company	ERP / CRM	Manage customers bookings, services, facilities, assets and agents with the Development, Deployment and Support of Entersoft ERP / CRM.
6	Facilities Management Company	ERP / CRM	Development, Deployment and Support of Information System managing company's Business, Financial and Customers Relations aspects. ERP / CRM
7	Telco Operator	SFA	Development, Deployment and Support of Information System managing Company's Sales Force Automation (SFA)
8	Telco Operator	IBM Maximo®	Development, Deployment and Support of Field Service Information System utilizing IBM MAXIMO®
9	Retail Company	BPM	Consulting services regarding optimization of enterprise CRM system. ESB / BPM Services
10	Pipework's Company	BPM	Documentation and Modelling of business processes and procedures regarding customers' orders. Development of Information System managing Sales processes.

No	Company Name	Product/ Service	Project Description
11	Gaming Company	BPM	Design, Implementation and coordination of SOA / BPM based architecture solutions (Oracle SOA/BPM and MD SharePoint)
12	Telco Operator	IBM Maximo®	Design, Implementation & Deployment of Vendor Assessment Solution (IBM MAXIMO®)
13	Facilities Management, Construction	ERP/ CRM	Manage customers, suppliers, projects for construction sites, through the Design, Implementation and Deployment of Entersoft ERP/ CRM.
14	Industrial Company	ERP/ CRM	Design, Implementation of ERP / CRM
15	Gaming Company	UAT	Manual And automated Testing Services
16	IT Integrator and Vendor	ERP/ CRM	Design, Implementation of ERP / CRM
17	IT Integrator and Vendor	ERP/ CRM	Design, Implementation of ERP / CRM
18	Tourist Organization	Custom Application	Design, Implementation of Business Card Recognition System
19	IT Integrator and Vendor	Custom Application	Design, Implementation of web based core application
20	IT Integrator and Vendor	IBM Maximo®	Design, Implementation of Vendor Assessment Platform
21	Airport	IBM Maximo®	Design, Implementation of Enterprise Asset Management Solution